

APRIL – JUNE 2002

COMPANY – INDUSTRY NEWSLETTER

Dear Customers and Staff,

Once again we thank everyone who has contributed and given us feedback on *Interlloy Insight*.

As we go to press it is Interlloy's 15th year of operation – commencing in May 1987. We thank all staff, customers and suppliers who have supported Interlloy over the last fifteen years and look forward to continuing with them well into the future.

It is also the anniversary of our longest serving employee – Mr Cameron Wyse, Victorian Sales Representative – ten years in various hot seats (19/5/92). Congratulations Cameron – see page 3.

Our main focus in this issue is on our NSW branch in Minto, south west Sydney – see page 2.

We also introduce our 'Customer in Focus' section – see page 4.

As we approach our end of financial year commitments it is probably an appropriate time to reflect on the many corporate failures littered across the 21st century landscape – not a great way to start the new millennium. A constant reminder to all of us to reflect on the very human failings that contributed in some way to all of these failures. They are, of course, PRIDE, SLOTH, GREED, LUST, GLUTTONY, ENVY and ANGER – the Seven Deadly Sins.

As for Collingwood, well let's make hay while the sun shines – it is a long season (especially for the supporters of other teams).

The Editor

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Contributions and suggestions to the Editor at info@interlloy.com.au or P.O. Box 286, Mt Waverley Vic 3149.

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INTERLLOY NEW SOUTH WALES



Warehouse and office at 3 Stonny Batter Road, Minto.



Left to right: David Borovnik, Nicole Harding, Sue Marsman, Michael Tesluk, Cornel Mihai, Virginia Carman, Len Glomb, Tony Green and Barry Moore.



Warehouse (left to right): Tony Mangion, Claudio D'Ilario, Tony Jones, Tong Vougratsa and Gary Wilson. Gone missing: Martin Wilkes. Out on the road: Emilio Cigna, Eddie McGrath and Phil Sheppard

Interlloy NSW began its operations in New South Wales on 1 July 1996 when Tony Green (Interlloy Director) set up the original warehouse in Broadhurst Road, Ingleburn (south west Sydney).

Tony with a team of five (5) began establishing the basis of arguably the most successful Special Steels company in New South Wales.

In March 1997 a one (1) hectare site was purchased in Minto and a new warehouse completed by March 1998.

Interlloy NSW now has 18 staff members operating out of a 3000 square metre warehouse complex.

The warehouse is serviced by five (5) overhead cranes with 15 tonne lifting capacity and five automated bandsaws with capacity to 520 mm.

With a stockholding of approximately 2000 tonnes consisting of high tensile and case hardening steel, hollow bars, carbon steel, bright bar, stainless steel, chrome-plated bar, hydraulic cylinder tube, feedline tube, bronze and cast iron, Interlloy services the Sydney metropolitan area, Newcastle and Wollongong districts on a daily basis as well as regional New South Wales.

A total commitment to service, stockholding and sourcing for specific customer requirements has put Interlloy in the forefront of Special Steel supply in New South Wales.



Garry Wilson hard at work.



STAFF AND EVENTS

10 YEAR ANNIVERSARY

CAMERON WYSE

Cameron joined Interlloy on the 19 May 1992 as a storeman/tradesman. Cameron has the auspicious honour of being Interlloy's first employee, he was actually getting paid before the directors did.

Cameron showed good promise early, and with his trade background and willingness to learn he soon progressed to Internal Sales then External Representative.

- Cameron married Monica in November 2000.
- Cameron still has the first dollar he earned.
- Cameron supports North Melbourne (Kangaroos)

Cameron would not answer any questions from his fellow workers on the grounds he might incriminate himself; also they were too rude to answer.



Cameron Wyse with his 10th anniversary cake.



Cameron Wyse on the road at an early age.

BIRTHDAYS

We wish staff who had birthdays in the last three months all the best wishes.



APRIL

Michael Brauer (Qld)	Philip Sheppard (NSW)
David Borovnik (NSW)	John Allnut (WA)
Len Glomb (NSW)	

MAY

Jane Linhart (Vic)	Trevor Scally (WA)
Trevor West (Ald)	Colin Adams (Qld)
Susan Marsman (NSW)	

JUNE

James Bailey (Vic)	Anthony Mangion (NSW)
Jenny O'Malley (Vic)	Russell Bon (Vic)
Dennis Gribbin (Vic)	James Kneebone (Qld)
Virginia Carman (NSW)	James March (WA)



QUICK QUIZ *(Answers on page 4)*

1. In what year did Abel Tasman discover Van Diemens Land?
2. Which mythical bird rises from the ashes?
3. Tungsten is also known by which name starting with 'w'?
4. Etymology is the study of what?
5. In electronics, what do the initials LED stand for?
6. In the poem *Clancy of the Overflow*, where did the letterwriter meet his shearer many years ago?
7. Ovine refers to which type of animal?
8. Who was the first governor of NSW?
9. For which Australian national sports team did Sir Edward 'Weary' Dunlop play?
10. What is the estimated temperature of the earth's core?



QUOTE FROM THE SALES DESK

"If you are prepared to face the music one day you might lead the band."

★ ★ ★ **RECIPE** ★ ★ ★

QUICK APRICOT CHICKEN

Sandra's version of the working mum's Apricot Chicken.

- 1/2 kg diced chicken (thigh or breast)
- 1 can of apricot nectar
- 1 pkt of French onion soup
- 1 onion
- Olive oil

Fry onion in olive oil. Add chicken and fry until browned. Add French onion soup and stir through, then add apricot nectar. Cook 5-10 minutes. Serve with rice.



TECHNICAL CORNER & CUSTOMER FOCUS

TOLERANCES

Most material carried by Interlloy is ordered to the ISO tolerance specification.

- Ground bars are either h8 or h9.
- Cold drawn, turned and polished, peeled and reeled are h9, h10, h11.
- Peeled and polished are h11.
- Peeled or turned bar are usually k12.

Below is a ISO h and k tolerance table.

CONGRATULATIONS

Jenkin Bros Engineers (Victoria) have done it again – winning the prestigious Kenworth Trucks **Supplier of the Year Award** for 2001, making this the third year in succession. Congratulations to Norm and the gang from all of us at Interlloy.

ISO h and k TOLERANCE

Diameter mm	h6/k6	h7/k7	h8/k8	h9/k9	h10/k10	h11/k11	h12/k12
Up to & incl. 3	0.006	0.010	0.014	0.025	0.040	0.060	0.100
3 < 6	0.008	0.012	0.018	0.030	0.048	0.075	0.120
6 < 10	0.009	0.015	0.022	0.036	0.058	0.090	0.150
10 < 18	0.011	0.018	0.027	0.043	0.070	0.110	0.180
18 < 30	0.013	0.021	0.033	0.052	0.084	0.130	0.210
30 < 50	0.016	0.025	0.039	0.062	0.100	0.160	0.250
50 < 80	0.019	0.030	0.046	0.074	0.120	0.190	0.300
80 < 120	0.022	0.035	0.054	0.087	0.140	0.220	0.350
120 < 180	0.025	0.040	0.063	0.100	0.160	0.250	0.400
180 < 250	0.029	0.046	0.072	0.115	0.185	0.290	0.460
250 < 315	0.032	0.052	0.081	0.130	0.210	0.320	0.520

ISO h – TOLERANCES ARE **MINUS** TOLERANCES/PLUS NIL

ISO k – TOLERANCES ARE **PLUS** TOLERANCE/MINUS NIL

SUCCESSFUL PARTNERSHIP COMBINING MACHINING TECHNOLOGY WITH INTERLLOY 1045MV IM-STEEL

Precision Parts of Wagga Wagga produce harmonic balancers for the local automotive industry and now also supply the US market. They produce their premium brand of performance harmonic balancers, **Powerbond**, for both **street and race engines** and have developed a very successful export industry with these performance components. Every **Powerbond** Harmonic Balancer is manufactured from new materials either high strength SG (Nodular) iron or AISI 1045MV steel.

Interlloy – after a long association supplying Precision Parts with standard 1045 steel – now stock and supply Precision Parts 1045MV steel. (Interlloy brand MV indicates improved machinability.) Precision Parts have found that with Interlloy 1045MV steel they have been able to increase feeds and speeds and extend tool life.

Although it is outside the scope of this article to provide an exhaustive coverage of the topic contact your nearest Interlloy office for further information on 1045MV. Contact Precision Parts on www.precisionparts.com.au for a listing of their full range.



Harmonic balancers

Quick Quiz Answers

- | | | |
|------------|-------------------------|------------------|
| 1. 1642 | 5. Light emitting diode | 9. The Wallabies |
| 2. Phoenix | 6. Down the Lachlan | rugby union |
| 3. Wolfram | 7. Sheep | team |
| 4. Words | 8. Arthur Phillip | 10. 5500°C |